

THE CROWLEY ADVANTAGE

WE MAKE IT. WE USE IT. WE SUPPORT IT. YOU BENEFIT.



What sets Crowley scanners apart? Direct access.

With more than four decades serving the digitization and archival community, The Crowley Company has evolved from a hardware distributor (1980), to a full-service digitization bureau (1990), to a leading scanner manufacturer (2003).

Today, Crowley is the only firm that manufactures and distributes scanners, uses them in-house and supports them globally. This end-to-end expertise gives Crowley an unmatched insight into real-world digitization challenges, and the ability to solve them.



DIGITIZATION PRODUCTS

LET OUR EXPERIENCE BECOME YOUR ADVANTAGE

Reduce the learning curve and accelerate success by leveraging Crowley's decades of experience in digitization and digital preservation.

- Proven reputation built over 40+ years
- Direct access to ownership and product experts
- Tech-forward, focus on AI solutions
- Strong industry participation and recognition
- Available through multiple government contract vehicles

Solutions for Every Still Media Collection

Crowley provides one of the industry's most comprehensive portfolios of scanners and software to handle any collection, format, or throughput requirement:

- Microfilm, microfiche, and aperture cards
- Books and bound materials
- Loose Documents
- Newspapers
- Maps, drawings and oversize materials up to A0 (2A0 with customization)
- Photographs
- Transmissive materials (slides, negatives, glass plates, etc.)
- Fragile and cultural heritage collections

Solutions for Every Budget and Every User

- Walk-up (patron) scanners
- Desktop, workflow, production and wide-format scanners
- Back-office scanners
- Preservation scanners (FADGI-compliant)
- Multiple ownership options
 - Direct purchase
 - Long-term leasing with rent-to-own option
 - Monthly rentals
 - Financing available

“ We are very impressed with the high-quality image output and the throughput speed of the scanners. Reliability is key in our business, so with downtime being almost non-existent, we can be confident that we will complete our production jobs on time, while providing the highest quality deliverables. ”

~ Amy Raines, Exela Technologies

Brand Names that Promise Quality

Crowley's in-house manufacturing and software engineering allow us to solve unique capture challenges and integrate customer feedback in real time, with no third-party delays. Our industry leading in-house hardware brands include:

- **Crowley** aperture card, microfilm/microfiche scanners, camera systems and film processors
- **Mekel Technology** production microfilm and microfiche scanners powered by Quantum software

Through long-standing relationships, Crowley is the exclusive or preferred distributor for:

- **Zeutschel** overhead, book and cultural heritage scanners, overhead camera systems and archive writers
- **InoTec SCAMAX®** production document scanners
- **ROWE** large-format scanners and folding systems
- **RICOH** enterprise and office document scanners
- **Avision** office and departmental scanners
- **CZUR** patron/self-serve book scanners
- **Preservica** Active Digital Preservation™ software
- **BIQE** OCR software solutions
- **Image Trust®** by Image Access software
- **Laserfiche** electronic content management (ECM) software

Clients also benefit from custom software solutions designed for maximum capture and processing efficiency, all field-tested in Crowley's Digitization Services division.

Extensive Sales Support

Industry Expertise. Crowley's hardware representatives average more than 25 years of digitization-specific experience.

Global Reach. A qualified worldwide reseller network supports customers across all regions.

Demonstrations. Webinar, in-house, and on-site demonstration are available at no cost and competitor comparisons are encouraged.

End-User Insight. Because Crowley not only builds but uses its systems, we understand what matters most:

- Production and manpower efficiency
- Image resolution and color accuracy
- Compliance with imaging standards (FADGI, ISO, Metamorfoze)
- Seamless scanner-to-network workflows
- Regular software updates
- Digital security and data control
- Value of ownership

One Company. Multiple Options.

Buying power. Crowley offers a single-source solution for organizations needing both scanners and scanning services.

Technical Support. In-house and certified partners provide worldwide support including:

- Installation
- On-site and online training
- Image and color accuracy assessments
- Preventative maintenance & emergency repairs
- Parts, consumables and supplies

Image Hosting. Crowley's IMAGEhost platform provides cost-effective access, viewing, sharing, printing and saving of microfilm images created on Crowley and Mekel Technology scanners.

Professional Services. Collection assessments, consultation, project management and staffing, custom manufacturing, IT solutions and additional services related to the digitization process.



Digitization Products

Award-winning commercial production and walk-up patron scanners for the digitization of still media records and archives.



Digitization Services

Award-winning in-house and on-site still media digitization services for records and archives.



Support Services

Award-winning technical support for all manufactured and distributed scanner brands.