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PROMOTIONS, ADDITIONS STRENGTHEN CROWLEY OPERATIONS

Frederick, MD; Ann Arbor, MI; San Fernando, CA; Trenton, NJ – [The Crowley Company](http://www.thecrowleycompany.com) is pleased to announce the recent promotion and addition of several key staff members throughout the company's U.S. operations. "Despite the weakened economy," notes Christopher Crowley, company president, "we continue to grow, although at a more moderate rate than in the past. This growth allows for both new and internal staffing opportunities, which in turn allows us to fine-tune our operating efficiencies and to provide an increased level of customer service to our clients worldwide. Our low turnover rate offers a continuity rare in many industries and we feel very fortunate to congratulate and welcome those mentioned here as well as to recognize those who have served us throughout three decades of service to the archive, preservation and records management worlds."

Andrew Marcou, Bethesda, MD, has been named a company director. Along with his current duties as chief financial officer, Marcou will work side-by-side with company owners Christopher and Patrick Crowley to develop and implement company policy and strategy. He has been active with the firm since 1996 and works from the company's Frederick, MD headquarters.



Also headquartered in Frederick, **Matthew (Matt) McCabe**, of Olney, MD, has been promoted to Vice President, Sales and Marketing. In this position, McCabe will oversee sales and marketing for both the hardware and imaging divisions, including equipment and service bureau sales support, customer service, promoting established dealer relationships and personnel development and training.



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THE CROWLEY COMPANY

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Andrew (Andy) Schreck has joined the company as the Northeast representative for scanning and processing hardware and workflow sales. Based in Allentown, NJ, Schreck has spent two decades in the imaging industry and will represent InoTec, I.R.I.S., Mekel Technology, Qidenus, S-T Imaging and Zeutschel brand commercial microform scanners, processors and software. His territory includes Maryland, the District of Columbia and all northeastern states.

Working from Arleta, CA, **Ed Berkowitz** has spent more than three decades in the micrographics industry holding a host of management and executive positions in manufacturing, operational management and sales. He has been representing Mekel Technology products since 1997 and continues to promote Mekel and Crowley's other lines of distribution to the western United States.



Joining the Saline, MI branch of The Crowley Company, **Wesley (Wes) Tapp**, PMP has taken on service bureau project management of the service bureau with a concentration in software development and information technology. A certified Project Management Professional (PMP), his specialties include risk management, analysis and design, technical management, strategic planning and client server and web software design and delivery. Tapp is a resident of Tecumseh, MI.

Rejoining the company after three years is **Jenna Nikirk**, of Walkersville, MD. Returning to Maryland from living in Las Vegas, Jenna is the headquarters' receptionist and accounts payable specialist.

About The Crowley Company

Celebrating its 30th year since incorporation, [The Crowley Company](#) is a world-leader in digital and analog film technologies. Headquartered in Frederick, Maryland with a [manufacturing](#) division in San Dimas, California and a second [conversion bureau](#) in Ann Arbor, Michigan, The Crowley Company provides an extensive number of digital document and film conversion services to the academic, publishing, commercial, government and archive sectors and also manufactures, [distributes](#) and [services](#) high-speed microfilm, microfiche, aperture card, book and document scanners, microfilm duplicators, film processors and micrographics equipment.

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